

# THE PREFERENCE LATTICE

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# Preference comparisons

Preference comparisons are ubiquitous:

- choice under risk/uncertainty:  
 $\succsim'$  is *more risk-/ambiguity-averse* than  $\succsim$
- monotone comparative statics:  
 $\succsim'$  *takes larger actions* than  $\succsim$
- dynamic problems:  
 $\succsim'$  is *more delay-averse/impatient* than  $\succsim$

All special cases of *single-crossing dominance*.

# Outline

Study the *lattice structure* of single-crossing dominance:

*characterisation, existence* and *uniqueness* results for minimum upper bounds of arbitrary sets of preferences.

Applications:

- monotone comparative statics
- choice under risk/uncertainty
- social choice

# Environment

Abstract environment is  $(\mathcal{X}, \succsim)$ :

- non-empty set  $\mathcal{X}$  of alternatives...
- equipped with partial order  $\succsim$ .

Notation:  $\mathcal{P}$  denotes set of all preferences on  $\mathcal{X}$ .

*Single-crossing dominance  $S$* : for preferences  $\succsim, \succsim' \in \mathcal{P}$ ,  
 $\succsim' S \succsim$  iff for any pair  $x \succsim y$  of alternatives,  
 $x \succ(\succsim) y$  implies  $x \succ'(\succsim') y$ .

(Note: definition of  $S$  depends on  $\succsim$ .)

## (Minimum) upper bounds

Let  $P \subseteq \mathcal{P}$  be a set of preferences.

$\succeq' \in \mathcal{P}$  is an *upper bound* of  $P$  iff  $\succeq' S \succeq$  for every  $\succeq \in P$ .

If also  $\succeq'' S \succeq'$  for every (other) upper bound  $\succeq''$  of  $P$ , then  $\succeq'$  is a *minimum* upper bound.

(MUB = 'join' = 'supremum')

# Lattice structure

Study the *lattice structure* of  $(\mathcal{P}, S)$ :

(1) **characterisation theorem:**

characterisation of the minimum upper bounds of any set  $P \subseteq \mathcal{P}$  of preferences.

(2) **existence theorem:**

necessary and sufficient condition on  $\succsim$  for every set  $P \subseteq \mathcal{P}$  to possess  $\geq 1$  minimum upper bound. (The condition:  $\succsim$  contains no *crowns* or *diamonds*.)

(3) **uniqueness proposition** (not today):

necessary and sufficient condition on  $\succsim$  for every set  $P \subseteq \mathcal{P}$  to possess  $= 1$  minimum upper bound. (The condition:  $\succsim$  is complete.)

# Applications

Monotone comparative statics:

- group with preferences  $P$
- consensus  $C(P)$ : alternatives optimal for every  $\succeq \in P$
- comparative statics: when  $P$  increases,  $C(P)$  increases.

Choice under uncertainty:

- study generalised maxmin preferences:  
those represented by  $X \mapsto \inf_{\succeq \in P} c(\succeq, X)$  for some  $P \subseteq \mathcal{P}$ .
- characterisation:  $\succeq^*$  admits maxmin representation  $P$   
iff  $\succeq^*$  a MUB of  $P$  w.r.t. 'more ambiguity-averse than'

Social choice:

- Sen's impossibility:  $\{\text{strongly liberal}\} \cap \{\text{Pareto}\} = \emptyset$
- (im)possibility: n&s condition for  $\{\text{liberal}\} \cap \{\text{Pareto}\} \neq \emptyset$

# Plan

Characterisation theorem

Existence theorem

Application to monotone comparative statics

Application to ambiguity-aversion



# *P*-chains

For alternatives  $x \succsim y$ , a *P*-chain from  $x$  to  $y$  is a finite sequence  $(w_k)_{k=1}^K$  such that

- (1)  $w_1 = x$  and  $w_K = y$
- (2)  $w_k \succ w_{k+1}$ ,  $\forall k < K$
- (3)  $w_k \succeq w_{k+1}$  for some  $\succeq \in P$ ,  $\forall k < K$ .

*Strict P*-chain:  $w_k \succ w_{k+1}$  for some  $\succeq \in P$ ,  $\exists k < K$ .

Example:  $\mathcal{X} = \{x, y, z\}$ ,  $x > y > z$ .

$P = \{\succeq_1, \succeq_2\}$ , where  $z \succ_1 x \succ_1 y$  and  $y \succ_2 z \succ_2 x$ .

*P*-chains, all strict:  $(x, y)$ ,  $(y, z)$ ,  $(x, y, z)$ .

Note:  $(x, z)$  is not a *P*-chain.

# Characterisation theorem

## Characterisation theorem.

For a preference  $\succ^* \in \mathcal{P}$  and a set  $P \subseteq \mathcal{P}$ , TFAE:

- (1)  $\succ^*$  is a minimum upper bound of  $P$ .
- (2)  $\succ^*$  satisfies: for any  $\succ$ -comparable  $x, y \in \mathcal{X}$ , wlog  $x \succ y$ ,
  - ( $\star$ )  $x \succ^* y$  iff  $\exists$   $P$ -chain from  $x$  to  $y$ , and
  - ( $\star\star$ )  $y \succ^* x$  iff  $\nexists$  strict  $P$ -chain from  $x$  to  $y$ .

# (Partial) proof of (2) implies (1)

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(2)  $\implies$  (1), upper bound: WTS  $\succeq^* S \succeq$  for every  $\succeq \in P$ :  
 $x \succsim y$  and  $x \succeq y \implies x \succeq^* y$ .

Holds by ( $\star$ ) because  $(x, y)$  is a  $P$ -chain.

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## Characterisation theorem.

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(2)  $\implies$  (1), *minimum*: WTS  $\succeq' S \succeq^*$  for every UB  $\succeq'$  of  $P$ :  
 $x \succsim y$  and  $x \succeq^* y \implies x \succeq' y$ .

By ( $\star$ ),  $\exists P$ -chain  $(w_k)_{k=1}^K$  from  $x$  to  $y$ :

$\forall k < K$ ,  $w_k \succsim w_{k+1}$  and  $w_k \succeq w_{k+1}$  for some  $\succeq \in P$

$\implies w_k \succeq' w_{k+1}$  because  $\succeq'$  is an UB of  $P$

$\implies x \succeq' y$  since  $\succeq' \in \mathcal{P}$  is transitive.

# Plan

Characterisation theorem

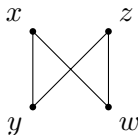
Existence theorem

Application to monotone comparative statics

Application to ambiguity-aversion

# Failure of existence

Example:  $\mathcal{X} = \{x, y, z, w\}$  with following partial order  $\succsim$ :



$P = \{\succsim_1, \succsim_2\} \subseteq \mathcal{P}$ , where

$$w \succsim_1 x \succsim_1 y \succsim_1 z \quad \text{and} \quad y \succsim_2 z \succsim_2 w \succsim_2 x.$$

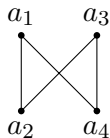
$\exists$  strict  $P$ -chain  $x \rightarrow y$  and  $z \rightarrow w \implies x \succ^* y$  and  $z \succ^* w$

$\nexists$   $P$ -chain  $x \rightarrow w$  or  $z \rightarrow y \implies w \succ^* x$  and  $y \succ^* z$

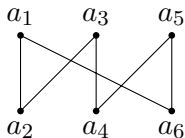
Then  $x \succ^* y \succ^* z \succ^* w \succ^* x$ . Not a preference! ( $\notin \mathcal{P}$ )

# Crowns

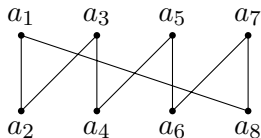
Same idea applies whenever  $\succsim$  contains a *crown*:



(a) A 4-crown.



(b) A 6-crown.



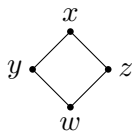
(c) An 8-crown.

A  $K$ -crown ( $K \geq 4$  even) is a sequence  $(a_k)_{k=1}^K$  in  $\mathcal{X}$  s.t.

- $a_{k-1} > a_k < a_{k+1}$  for  $1 < k \leq K$  even ( $a_{K+1} \equiv a_1$ )
- non-adjacent  $a_k, a_{k'}$  are  $\succsim$ -incomparable.

# Diamonds

Existence also fails when  $\succsim$  contains a *diamond*:



A *diamond* is  $(x, y, z, w)$  such that  $x > y > w$  and  $x > z > w$ ,  
but  $y, z$  are incomparable.

(existence failure example on slide 34)



# Existence theorem

But that's all:

**Existence theorem.** The following are equivalent:

- (1) Every set of preferences has  $\geq 1$  minimum upper bound.
- (2)  $\succsim$  is crown- and diamond-free.

Special cases:

- (2) holds whenever there are  $\leq 3$  alternatives
- (2) holds if  $\succsim$  is complete
- (2) fails for any lattice that isn't a chain (=totally ordered)

Proof  $\neg(2) \implies \neg(1)$ : by counter-example.

Proof (2)  $\implies$  (1): non-trivial.

(Relies on Suzumura's extension theorem.)

# Plan

Characterisation theorem

Existence theorem

Application to monotone comparative statics

Application to ambiguity-aversion

# Monotone comparative statics

Let  $\mathcal{X} \subseteq \mathbf{R}$  be a set of actions, ordered by inequality  $\geq$ .

Argmax of a preference  $\succeq \in \mathcal{P}$ :

$$X(\succeq) := \{x \in \mathcal{X} : x \succeq y \text{ for every } y \in \mathcal{X}\}.$$

*Consensus* among a group with preferences  $P \subseteq \mathcal{P}$ :

$$C(P) := \bigcap_{\succeq \in P} X(\succeq).$$

Comparative statics question:

what shifts of  $P$  cause consensus  $C(P)$  to ‘increase’?

# Standard theory

For  $X, X' \subseteq \mathcal{X}$ ,

$X'$  dominates  $X$  in the ( $\geq$ -induced) strong set order iff

for any  $x \in X$  and  $x' \in X'$ ,

the meet (join) of  $\{x, x'\}$  lies in  $X$  (in  $X'$ ).

**Theorem.**<sup>1</sup> For  $\succeq, \succeq' \in \mathcal{P}$ , if  $\succeq' S \succeq$ ,  
then  $X(\succeq')$  dominates  $X(\succeq)$  in the ( $\geq$ -induced) strong set order.

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<sup>1</sup>Milgrom and Shannon (1994) and LiCalzi and Veinott (1992).

# Consensus comparative statics

$\geq$  is complete  $\implies$  crown- and diamond-free  
 $\implies$  every set of preferences has  $\geq 1$  meet and join.

For  $P, P' \subseteq \mathcal{P}$ ,

$P'$  dominates  $P$  in the ( $S$ -induced) strong set order iff

for any  $\succ \in P$  and  $\succ' \in P'$ ,

the meet (join) of  $\{\succ, \succ'\}$  lies in  $P$  (in  $P'$ ).

**Proposition.** For  $P, P' \subseteq \mathcal{P}$ ,

if  $P'$  dominates  $P$  in the ( $S$ -induced) strong set order,

then  $C(P')$  dominates  $C(P)$  in the ( $\geq$ -induced) strong set order.

# Proof

Take  $x \in C(P)$  and  $x' \in C(P')$ ;

Must show  $x \wedge x' \in C(P)$  and  $x \vee x' \in C(P')$ .

Take arbitrary  $\underline{\gamma} \in P$  and  $\underline{\gamma}' \in P'$ . Note  $x \in C(P) \subseteq X(\underline{\gamma})$ .

By existence theorem,  $\exists$  minimum upper bound  $\underline{\gamma}^*$  of  $\{\underline{\gamma}, \underline{\gamma}'\}$ .

Since  $P'$  dominates  $P$  in the SSO,  $\underline{\gamma}^*$  lies in  $P'$ .

$\implies x' \in C(P') \subseteq X(\underline{\gamma}^*)$ .

Since  $\underline{\gamma}^* S \underline{\gamma}$ ,  $X(\underline{\gamma}^*)$  dominates  $X(\underline{\gamma})$  in the SSO by the standard theorem two slides back.

$\implies x \wedge x' \in X(\underline{\gamma})$ .

Since  $\underline{\gamma} \in P$  was arbitrary,

$\implies x \wedge x' \in \bigcap_{\underline{\gamma} \in P} X(\underline{\gamma}) = C(P)$ .

# Plan

Characterisation theorem

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# Choice under uncertainty

Standard Savage framework:

- states of the world  $\Omega$
- monetary prizes  $\Pi \subseteq \mathbf{R}$
- a set  $\mathcal{X}$  of *acts*, meaning functions  $X : \Omega \rightarrow \Pi$
- the subset of *constant acts* is denoted  $\mathcal{C} \subseteq \mathcal{X}$

Notation:  $\mathcal{P}$  is the set of all preferences (no axioms) on  $\mathcal{X}$ .

**Definition.**<sup>2</sup> For preferences  $\succeq, \succeq' \in \mathcal{P}$  over acts,  
 $\succeq'$  is more ambiguity-averse than  $\succeq$   
iff for any act  $X \in \mathcal{X}$  and constant act  $C \in \mathcal{C}$ ,  
 $C \succeq(\succeq) X \implies C \succeq'(\succeq') X$ .

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<sup>2</sup>Ghirardato and Marinacci (2002) and Epstein (1999).



# 'More ambiguity-averse than' as single-crossing

**Definition.** For preferences  $\succsim, \succsim' \in \mathcal{P}$  over acts,  $\succsim'$  is more ambiguity-averse than  $\succsim$ ,  
iff for any act  $X \in \mathcal{X}$  and constant act  $C \in \mathcal{C}$ ,  
 $C \succsim(\succsim) X \implies C \succsim'(\succsim') X$ .

Define  $\succsim$  on  $\mathcal{X}$  as follows:

for acts  $X, Y \in \mathcal{X}$ ,  $X \succsim Y$  iff either

- (i)  $X$  is constant and  $Y$  is not, or
- (ii)  $X = Y$ .

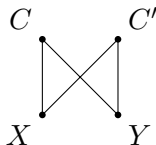
'More ambiguity-averse than' is precisely single-crossing dominance  $S$  as induced by  $\succsim$ .

# Choice under uncertainty: failure of existence

‘More ambiguity-averse than’ is  $S$  as induced by  $\succsim$ ,  
where  $X \succsim Y$  iff either

- (i)  $X$  is constant and  $Y$  is not, or
- (ii)  $X = Y$ .

$\succsim$  contains crowns!



$\implies$  not all sets of preferences possess minimum upper bounds.

# Existence

Let's restrict attention to monotone preferences:

Preference  $\succeq \in \mathcal{P}$  is *monotone*

iff for any constant acts  $C, D \in \mathcal{C}$ ,  $C \succeq D$  iff  $C \geq D$ .

Augment the definition of  $\succsim$ :  $X \succsim' Y$  iff either

- (i)  $X$  is constant and  $Y$  is not,
- (ii)  $X = Y$ , or
- (iii)  $X, Y$  are constant and  $X \geq Y$ .

All monotone preferences agree with  $\succsim'$  on pairs of type (iii).

$\implies$  for monotone preferences, 'more ambiguity-averse than' coincides with  $S$  as induced by  $\succsim'$ .

And  $\succsim'$  is crown- and diamond-free.

$\implies$  every set of *monotone* preferences has

$\geq 1$  minimum upper bound w.r.t. 'more ambiguity-averse than'.

# Solvability

A *certainty equivalent* for  $\succsim \in \mathcal{P}$  of an act  $X \in \mathcal{X}$  is a prize  $c(\succsim, X) \in \Pi$  such that  $X \succsim c(\succsim, X) \succsim X$ .

A preference with a certainty equivalent for every act is called *solvable*.

# Maxmin representations

**Definition.** A set  $P \subseteq \mathcal{P}$  of monotone and solvable preferences is a *maxmin representation* of a preference  $\succeq^* \in \mathcal{P}$  iff

$$X \mapsto \inf_{\succeq \in P} c(\succeq, X)$$

ordinally represents  $\succeq^*$ .

Maxmin expected utility<sup>3</sup> is a special case:  
 $P$  a set of *expected-utility* preferences with  
the same (strictly increasing)  $u$  but different beliefs  $\mu_{\succeq}$ .

$$\begin{aligned} X \mapsto \inf_{\succeq \in P} c(\succeq, X) &= \inf_{\succeq \in P} u^{-1} \left( \int_{\Omega} [u \circ X] d\mu_{\succeq} \right) \\ &= u^{-1} \left( \inf_{\succeq \in P} \int_{\Omega} [u \circ X] d\mu_{\succeq} \right) \end{aligned}$$

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<sup>3</sup>Gilboa and Schmeidler (1989).

# Maxmin–join equivalence

**Proposition.** For a preference  $\succeq^* \in \mathcal{P}$  and a set  $P \subseteq \mathcal{P}$  of monotone and solvable preferences over acts, TFAE:

- (1)  $P$  is a maxmin representation of  $\succeq^*$ .
- (2)  $\succeq^*$  is a minimum upper bound of  $P$  w.r.t. ‘more ambiguity-averse than’.

Proof relies on the characterisation theorem.

(slide 35)

# (Trivial) representation theorem

*Entire* maxmin class is too broad to restrict behaviour much:

**Proposition.** A preference over acts admits a maxmin representation iff it is monotone and solvable.

$\Leftarrow$ : if  $\succeq^*$  is monotone & solvable  
then  $\{\succeq^*\}$  is a maxmin representation.

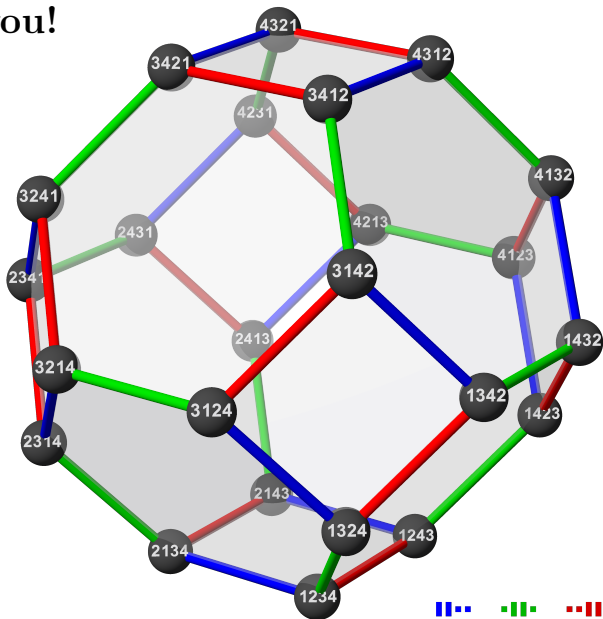
$\Rightarrow$ : suppose  $\succeq^*$  admits maxmin representation  $P$ .

Solvable: certainty equivalent of  $X$  is  $\inf_{\succeq \in P} c(\succeq, X)$ .

Monotone: on the constant acts  $\mathcal{C}$ ,  $\succeq^*$  is represented by

$$C \mapsto \inf_{\succeq \in P} \underbrace{c(\succeq, C)}_{=C} = C.$$

Thank you!



The lattice of strict preferences over  $\mathcal{X} = \{1, 2, 3, 4\}$ .



# Failure of uniqueness

Consider

$$\mathcal{X} = \left\{ \underbrace{(1, 0)}_x, \underbrace{(0, 1)}_y \right\} = \begin{array}{c} y \\ \uparrow \\ \bullet \\ \hline \bullet \rightarrow x \end{array}$$

Observe:  $\succsim' S \succsim$  holds for any  $\succsim, \succsim' \in \mathcal{P}$ :

‘for any  $\succsim$ -comparable pair of alternatives  $x, y \in \mathcal{X}$ , wlog  $x \succsim y$ ,  
 $x \succ(\succsim) y \implies x \succ'(\succsim') y$ .’

Holds vacuously (no pairs are  $\succsim$ -comparable).

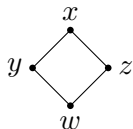
$\implies$  every  $\succsim \in \mathcal{P}$  is a minimum upper bound of every  $P \subseteq \mathcal{P}$ .

# Uniqueness

**Uniqueness proposition.** The following are equivalent:

- (1) Every set of preferences has  $\leq 1$  minimum upper bound.
- (2) Every set of preferences has  $= 1$  minimum upper bound.
- (3)  $\succsim$  is complete.

# Failure of existence for diamonds



Existence fails for  $P = \{\succsim_1, \succsim_2\} \subseteq \mathcal{P}$ , where

$$y \succsim_1 w \succsim_1 z \succsim_1 x \quad \text{and} \quad w \succsim_2 z \succsim_2 x \succsim_2 y.$$

$\exists$  strict  $P$ -chain  $x \rightarrow w$  (viz.  $(x, y, w)$ )

$\nexists$   $P$ -chain  $z \rightarrow w$  or  $x \rightarrow z$

$\implies x \succ^* w \succ^* z \succ^* x$ . Not a preference! ( $\notin \mathcal{P}$ )

(back to slide 15)

## Proof of maxmin–join equivalence

By characterisation theorem, suffices to show that for  $X \succeq' Y$ ,  
 $\exists$  (strict)  $P$ -chain  $X \rightarrow Y$  iff

$$\inf_{\succeq \in P} c(\succeq, X) \geq (>) \inf_{\succeq \in P} c(\succeq, Y).$$

$X = C$  constant,  $Y$  not: the following are equivalent:

- $\exists$  (strict)  $P$ -chain from  $C$  to  $Y$ .
- $C \succeq' (\succ') Y$  for some preference  $\succeq' \in P$ .
- $\inf_{\succeq \in P} c(\succeq, C) \geq (>) \inf_{\succeq \in P} c(\succeq, Y)$ .

$X = C, Y = D$  both constant: the following are equivalent:

- $\exists$  (strict)  $P$ -chain from  $C$  to  $D$ .
- $C \geq (>) D$ .
- $\inf_{\succeq \in P} c(\succeq, C) \geq (>) \inf_{\succeq \in P} c(\succeq, D)$ .

(back to slide 29)

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